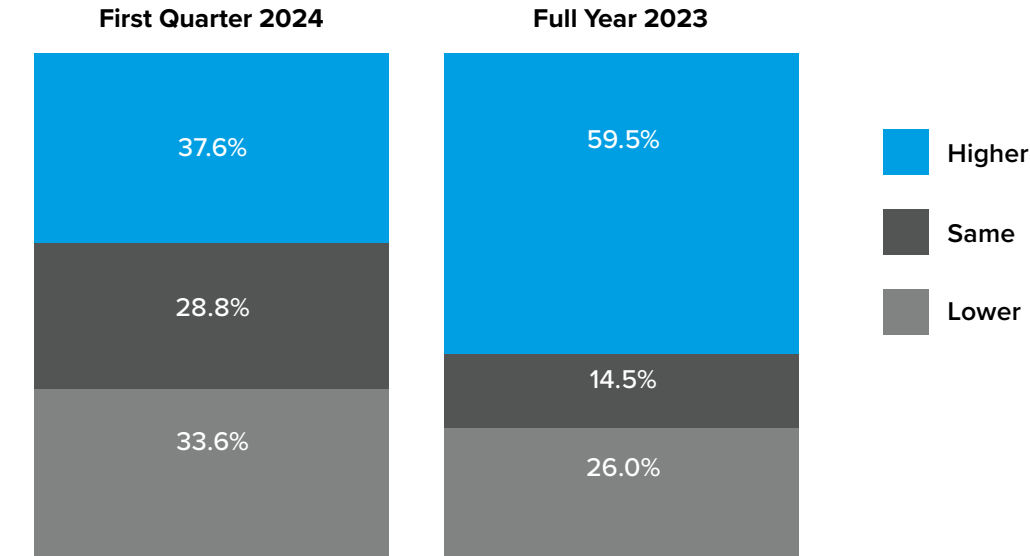




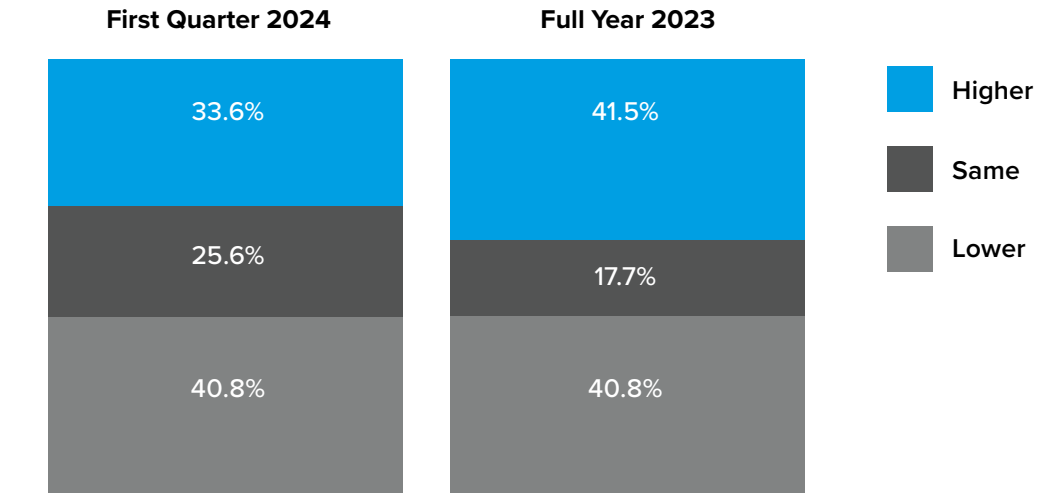
SALES

How did your sales (all sources) compare with the year-earlier period?



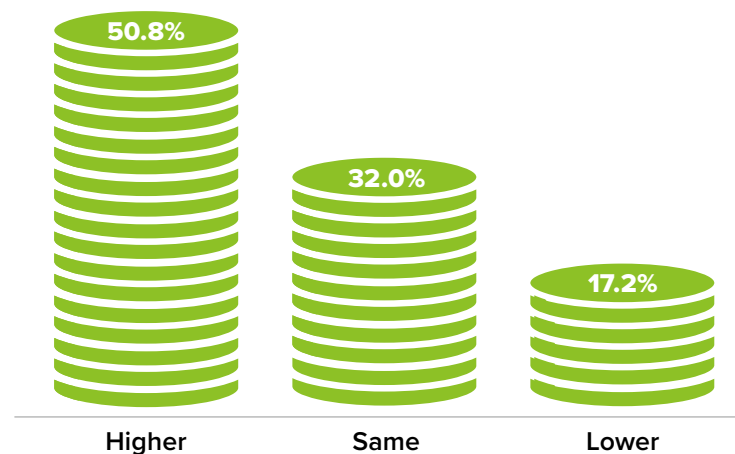
PRE-TAX PROFITABILITY TRENDS

How does your pre-tax profitability compare with year-earlier profitability?



SALES EXPECTATIONS 2024

How do you expect your full-year 2024 sales (all sources) to compare with your 2023 sales?



ARTIFICIAL INTELLIGENCE (AI)

How SOI participants responded to this question: Which of the responses below is true for your company?

